

# AHCSS00092 Irrigation Retailer Skill Set

Following strategic revisions of the AHC Training Package by unit sector, several qualifications and skill sets require updating to include the improved units.

Skills Insight is seeking comment from those who may be impacted by the replacement of the units so that disruptions can be minimised. These updates are not to change the intent of the qualifications, simply to include units already consulted on with stakeholders to better meet skills needs.

Below is an updated version of Irrigation Retailer Skill Set as well as a summary of the updates made to units within it.

This document provides a list of units of competency to be updated in this skill set and includes notes on changes between the current and updated units. Other units are not included as they don't need to be changed.

## Acronyms:

E – Equivalent

NE - Not Equivalent

PC – Performance Criteria

PE – Performance Evidence

KE – Knowledge Evidence

AC – Assessment Conditions

AHC - Agriculture, Horticulture and Conservation and Land Management Training Package

## Key:

Superseded units / recommended replacements

New unit

~~Proposed deletion~~ - deleted units/units proposed for deletion

**Modification History**

Release	Comments
Release 2	This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 10.0. Skill Set requirements updated.
Release 1	This version released with AHC Agriculture, Horticulture, Conservation and Land Management Training Package Version 4.0.  Supersedes and is not equivalent to <i>AHCSS00037 Irrigation Retailer Skill Set</i> . Skill set requirements amended, new and additional units required for completion of skill set.

<p><b>Description</b></p> <p>This skill set provides the skills and knowledge required to recommend irrigation products and services, provide irrigation sales and service, design domestic urban irrigation systems, coordinate visual merchandising, build customer relationships and loyalty and advise on products and services within an irrigation retail operations environment.</p>
<p><b>Pathways Information</b></p> <p>These units of competency provide credit towards a number of qualifications in the <i>AHC Agriculture, Horticulture and Conservation and Land Management Training Package</i>, including Certificate III in Irrigation Technology.</p>
<p><b>Licensing/Regulatory Information</b></p> <p>No licensing, legislative or certification requirements apply to this skill set at the time of publication.</p>
<p><b>Skill Set Requirements</b></p> <ul style="list-style-type: none"> <li>● <a href="#">AHCIRG349 Recommend irrigation products and services</a></li> <li>● <a href="#">AHCMER306 Sell products and services</a></li> <li>● ICTWOR304 Manage spare parts</li> <li>● MEM12024 Perform computations</li> <li>● SIRRINV001 Receive and handle stock</li> <li>● SIRRINV002 Control stock</li> <li>● SIRRMER003 Coordinate visual merchandising</li> </ul>
<p><b>Target Group</b></p> <p>This skill set is for individuals responsible for irrigation retail operations.</p>
<p><b>Suggested words for Statement of Attainment</b></p> <p>These competencies from the <i>AHC Agriculture, Horticulture and Conservation and Land Management Training Package</i>, <i>SIR Retail Services Training Package</i>, <i>ICT Information and Communications Technology Training Package</i> and <i>MEM Manufacturing and Engineering Training Package</i> meet the industry requirements for irrigation retail operations within the irrigation industry.</p>

**Skill Set: AHCSS00092 Irrigation Retailer Skill Set**

Current Unit	Replacement Unit	Equivalence	Notes on change
AHCMER304 Recommend irrigation products and services	AHCIRG349 Recommend irrigation products and services	E	Unit code and sector changed Performance criteria clarified Foundation skills added Assessment requirements updated
AHCMER303 Sell products and services	AHCMER306 Sell products and services	E	Performance criteria clarified Foundation skills added Assessment requirements updated