

Modification History

| Release | Comments |
|-----------|--|
| Release 2 | This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 11.0. |
| Release 1 | This version released with AHC Agriculture, Horticulture and Conservation and Land Management Training Package Version 10.0. |

| AHC32724 | Certificate III in Rural Merchandising |
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| <p>Qualification Description</p> <p>This qualification describes the skills and knowledge for job roles in the rural merchandising industry including rural merchandiser and rural sales assistant.</p> <p>Individuals with this qualification perform tasks involving a broad range of skills that are applied in a wide variety of contexts, which will involve discretion and judgement in selecting equipment and services and applying contingency measures during work.</p> <p>Work must comply with workplace health and safety and environmental regulations and legislation that apply to the workplace.</p> <p>No licensing, legislative or certification requirements apply to this qualification at the time of publication.</p> | |
| <p>Entry Requirements</p> <p>There are no entry requirements for this qualification.</p> | |

Key:

[Currently under review in the Livestock Operations project](#)

Packaging Rules

To achieve this qualification, competency must be demonstrated in:

- 12 units of competency:
 - 6 core units plus
 - 6 elective units.

Elective units must ensure the integrity of the qualification's Australian Qualification Framework (AQF) alignment and contribute to a valid, industry-supported vocational outcome. The electives are to be chosen as follows:

- At least 4 must be from the electives listed below
- Up to 2 from the electives listed below and/or any other endorsed Training Package or accredited course packaged at Certificate II, III or IV.

Core Units

| | |
|-----------|---|
| AHCMER306 | Sell products and services |
| AHCWHS302 | Contribute to workplace health and safety processes |
| AHCWRK212 | Work effectively in industry |
| AHCWRK320 | Apply environmentally sustainable work practices |
| BSBOPS304 | Deliver and monitor a service to customers |
| BSBOPS305 | Process customer complaints |

Elective Units

| | |
|----------------------------|--|
| AHCBAC409 | Provide advice on agronomic products |
| AHCBUS3X01 | Use portable technology in the work place |
| AHCCHM304 | Transport and store chemicals |
| AHCCHM307 | Prepare and apply chemicals to control pest, weeds and diseases |
| AHCCHM406 | Provide advice and sell farm chemicals |
| AHCIRG349 | Recommend irrigation products and services |
| AHCIRG446 | Provide irrigation sales and service |
| AHCLSK420 | Provide advice on livestock products |
| AHCMER305 | Provide information on hardware products |
| AHCMER408 | Coordinate customer service and networking activities |
| AHCMOM403 | Provide advice and sell machinery |
| AHCSOL302 | Develop and apply knowledge of fertiliser and soil ameliorant products |

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| AHCSOL405 | Provide information on fertilisers and soil ameliorants | | |
| AHCWRK213 | Participate in workplace communications | | |
| AHCWRK315 | Respond to emergencies | | |
| AHCWRK318 | Comply with industry quality assurance requirements | | |
| AHCWRK319 | Handle bulk materials in a storage area | | |
| BSBPEF301 | Organise personal work priorities | | |
| BSBPEF403 | Lead personal development | | |
| ICTICT214 | Operate application software packages | | |
| SIRRINV001 | Receive and handle retail stock | | |
| SIRRINV002 | Control stock | | |
| SIRRMER001 | Produce visual merchandise displays | | |
| SIRRMER003 | Coordinate visual merchandising activities | | |
| SIRXMKT002 | Use social media to engage customers | | |
| SIRXPDK001 | Advise on products and services | | |
| SIRXRSK002 | Maintain store security | | |
| SIRXSLS002 | Follow point-of-sale procedures | | |
| TLID0015 | Load and unload goods/cargo | | |
| TLID0020 | Shift materials safely using manual handling methods | | |
| TLILIC0003 | Licence to operate a forklift truck | | |
| Qualification Mapping Information | | | |
| Code and title current version | Code and title previous version | Comments | Equivalence status |
| AHC32724 Certificate III in Rural Merchandising Release 2 | AHC32724 Certificate III in Rural Merchandising Release 1 | Updated superseded unit code | Equivalent |
| Links | | | |
| Companion Volumes, including Implementation Guides, are available at VETNet: https://vetnet.gov.au/Pages/TrainingDocs.aspx?q=c6399549-9c62-4a5e-bf1a-524b2322cf72 | | | |